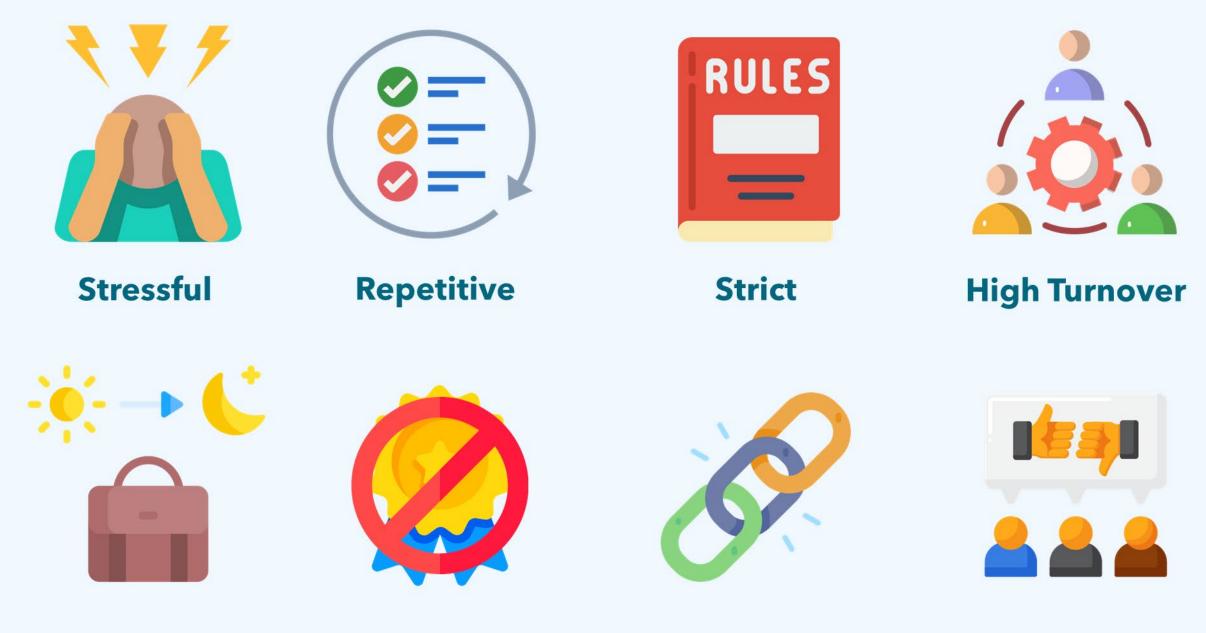
Clever Ways to Transform Your Contact Centre





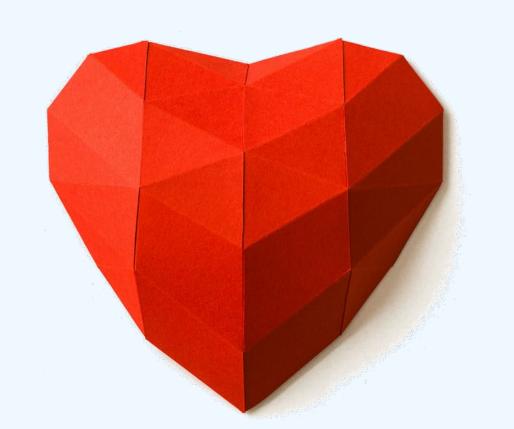


**Shift Work** 

**No Reward** 

**No Autonomy** 

Perception



.







Improve staff retention









**Increases CSAT** 

Support overall wellbeing



## Environment

# Recognition



Training & Development



# Environment



# Recognition

#### **Gamification - leaderboards**

#### **Peer to peer recognition - awards**

### Weekly huddles and briefings

Discreet written and verbal positive feedback

#### 360 feedback

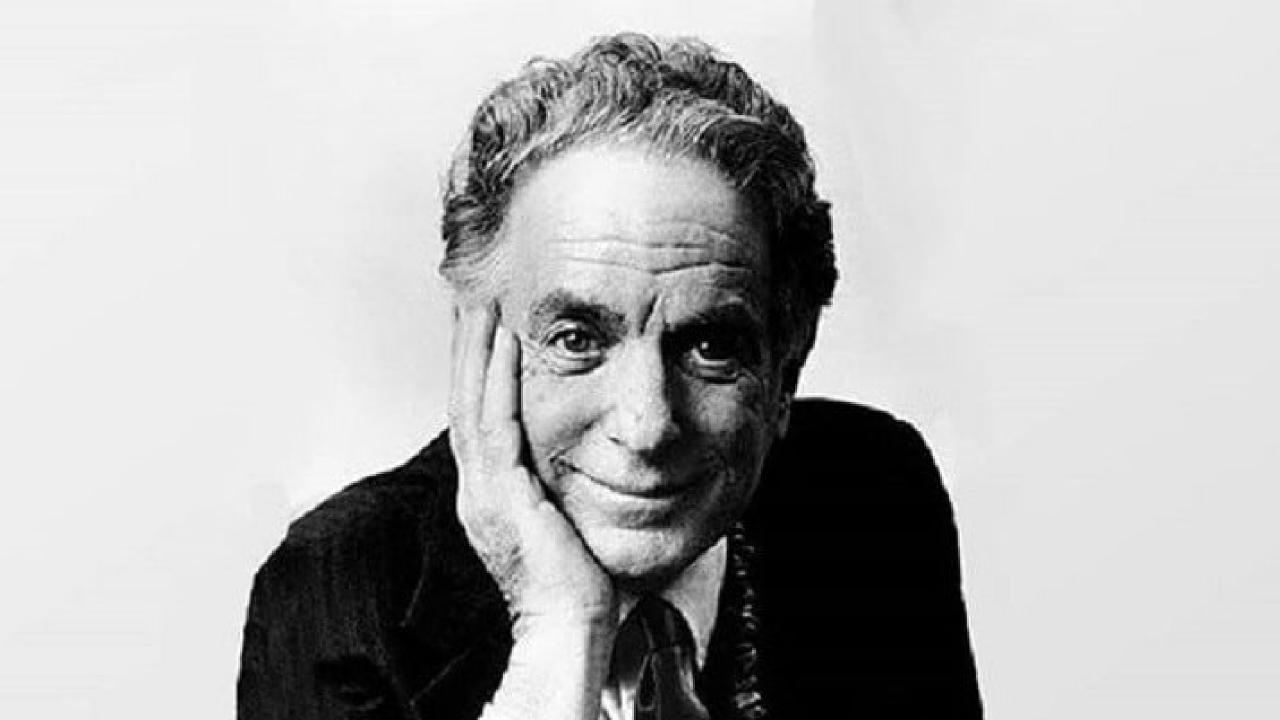
### Milestones, birthdays, events

Suggestion boxes and You Said We Did

Wall of Heroes - tactile and visible

#### Achieving of personal goals

Herzberg - Motivational Factors



#### Advancement Opportunities for promotion or higher status

The Work Itself Actual work, daily tasks, and doing what you do

**Achievement** Fulfilment in having done a good job and achieving targets

**Responsibility** Being empowered to make own decisions, being given extra projects etc.

**Growth** Opportunities for personal development and learning

**Recognition** Being given praise and rewards when goals are achieved

Salary Wages and bonuses



# Traiming & Development



#### Induction and onboarding

#### **Blended learning**

#### **Regular updates on changes**

#### Make a commitment to learning

# Use customer feedback for training

### Motivation and personalised learning journey

#### **Recognition for development**

### Learning as part of the culture

#### **Continuous improvement**

#### Make learning FUN!!!

# Create a customer centric culture.